

# Don't just take our word for it...



**You've heard from us, now take it from the people who have used our services and have been thrilled with the results!**

## Wagga Motors

"We were spending close to \$15,000 in energy a month to run our truck and a car workshop, light our showrooms, provide signage lighting, power offices and computers and use the flood lights in our display areas.

"I was keen to explore how we could cap these costs by better understanding our spend and taking control of it, which is initially why we got Solar Professionals on board.

"Our initial meeting with Andrew Meurant from Solar Professionals wasn't about solar power exclusively but more about auditing the business' existing energy and power usage. Andrew looked at how we could consolidate some of our meters and at other ways to knock our energy usage down.

"I liked Andrew's style, which was not only about what he could sell me but what he could save us.

"The solar seed was planted with no apparent motivation. Solar Professionals provided a great platform for us to be able to see where we could achieve greater energy savings, which helped to establish our trust to then start talking about the next stage, which included solar.

"The rollout was seamless and you barely knew they were there. From start to stop it has been as their name suggests 'professional' and we would certainly recommend them to any business considering solar."

*Scott Braid, Dealer Principal, Wagga Motors*



## PinnacleHPC

"Like many businesses, we have noticed a significant increase to electricity prices but we have also had a notable increase in the volume of energy consumed over the past few years. We offer our employees flexible working arrangements – some come in early and leave early whilst others prefer a late start and finish. We are happy to offer these flexible work arrangements, however it does increase our operating costs as the office is occupied over an extended period of time – well beyond the traditional hours of 9am to 5pm.

"We requested quotes from two solar companies, one being the Solar Professionals. It was clear that the Solar Professionals would provide the best value for money. The quality of the equipment they would be using and the research that they had conducted to understand our business requirements was an indication that we were getting the best value for money.

"The subsequent work of Solar Professionals confirmed this. Their knowledge and professionalism was outstanding, along with providing the Pinnacle office with tier one equipment. Aside from an extra vehicle in our car park, the installation was swift and caused no interruptions to our daily operations."

*Graham Lyons, Principal and Director, PinnacleHPC Accountants*

## Batkin and Damme

"We were keen to explore ways to reduce our operating costs, particularly in light of increasing energy prices.

"We contacted various companies to assist us with a switch to solar energy and I must say Solar Professionals stood out by far and large. They offered great value for money delivering their expertise through tailored, personal approaches. They understand that everyone's needs are different and take the time to really listen to their customers.

"What I like most about the Solar Professionals' team is that they are straight talking; there was no sales pitch. Instead, they let their knowledge and expertise shine. Their personal, considered approach and tailored solution was cost effective and brought to the table with no pressure to purchase. They were however so impressive, that we did purchase and haven't looked back since."

*Andrew Damme, Owner, Batkin and Damme Smash Repairs.*



**Call 02 6925 6056**  
[www.solarprofessionals.com.au](http://www.solarprofessionals.com.au)

**13 Dobney Avenue,  
Wagga Wagga, N.S.W. 2650**  
[andrew@solarprofessionals.com.au](mailto:andrew@solarprofessionals.com.au)